

MSIM 4-CR INTERNSHIPS ASSIGNMENTS

Students are expected to

- Report occasionally to their faculty reader and the Internship Office about their progress and their internship experience.
- Provide professional-quality work.
- Comply with the internship organization’s policies and procedures while actively engaging in the organization’s structure to optimize their learning experience.
- Reflect, from both practical and theoretical perspectives, on work-related issues encountered during their internship.

Requirements for MSIM 4-CR internship portfolios	
After 5 weeks	
Mid-point note	Five weeks into your internship, on the date set by your faculty advisor, you must submit a mid-point note outlining the nature of your responsibilities and your initial thoughts on the organization in which you are working. In the note you should address any projects you are working on and how they relate to issues covered in your MSc course material. You may also discuss any goals you would like to achieve during the remainder of your internship. In compiling this note, you are expected to draw upon your weekly journal. The note should be between 3-5 pages long. The mid-point note will be included as appendix of the Consulting Report.
After the end of the internship	
Cover sheet	See template below. Include at the front of the Internship Report.
Updated resume/CV	One or two pages, in English, PDF format, including internship tasks and responsibilities.
Internship Report (Guidelines below)	10-15 pages (not including appendices) to be shared with the faculty supervisor only. To be written in English on A4 paper, using Calibri, Helvetica, or Times New Roman font size 11-12, with a line-spacing of 1.5. Save in PDF format.
Professional Consulting Report (Guidelines below)	35 to 50 pages (including appendices) to be shared with the employer and faculty supervisor. To be written in English on A4 paper, using Calibri, Helvetica, or Times New Roman font size 11-12, with a line-spacing of 1.5. Save in PDF format.
Informational Interviews (Guidelines below)	6 pages. Interview of two or more key employees in the company; if possible a person from senior management and a co-worker. You may also interview your immediate supervisor. To be written in English on A4 paper, using Times New Roman font size 12, with a line-spacing of 1.5. Please include this document in the Internship Report appendix.

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Weekly Journal	Write reflective notes on your experience. Ten pages in length. Please include this document in the Internship Report appendix.
Student evaluation form	Student evaluation form The aim of this exercise is for you to reflect on your internship experience: to compare your expectations with actual results, whether you feel better equipped to enter this field/industry as a result of this internship, the internship’s contribution towards your future choices (next internship, graduate school, career, etc.). You will also submit your assignments using this web form.
Employer evaluation form	By submitting the student evaluation form, you trigger an automatic email to your internship supervisor prompting him/her to fill out the online employer evaluation and comment on your performance during the internship.
Submission process	
Submission deadline & Process	Your assignments are due two weeks before the end of the semester in which your internship was last registered (including a 0-credit internship extension). <ol style="list-style-type: none"> 1. All Materials must be printed and given to your faculty reader. 2. All materials (internship report, consulting report, & CV) must be saved as individual documents (PDF format) and are to be uploaded and submitted via the online student evaluation web form.
Grade awarded	A letter grade is awarded for the completion of this internship.

Guidelines

The internship portfolio and consulting report is the culmination of your internship experience and connects your professional experience to your academic experience. It is more than an account of your time in an organization. It is a descriptive, empirical and analytical document in which you specifically connect the knowledge and skills you have acquired during your MSc degree to your experience in the workplace. The report is a reflection of your internship and its relationship to your studies: namely, how has the theoretical and practical knowledge you have acquired in your courses prepared you for this professional experience and your desired career track? What frameworks and theories are applicable, and which conventional approaches are perhaps less relevant or not applicable to the context in which you find yourself working? How has this professional experience impacted your understanding of the subjects you studied?

The consulting report in particular should have some value to the employer. Not every internship will offer ideal opportunities for a consulting-style engagement for a variety of factors. Students that find themselves unable or unwilling to complete such an engagement with in their internship should talk to their faculty supervisor in order to be furnished with an equivalent alternative project that can happen during the internship.

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Both reports are to be written on A4 paper, using Calibri, Helvetica, or Times New Roman font size 11-12, with a line spacing of 1.5. Footnotes and bibliography should follow the format required for research in your field.

Consulting Report

The various sections of the consulting report are outlined below. Please keep in mind that in most cases, this report will be shared with the employer, the faculty supervisor, and the internship office. The final length is contingent on the complexity and scope of the project, as well as the expectations co-negotiated with the employer in the context of the internship.

1. **Cover Sheet:** See template below.
2. **Table of Contents:** Indicate the major sections of the report (sub headers are optional).
3. **Confidentiality Statement (optional):** Please indicate the level of confidentiality and the intended audience for the report. This is not necessary in all cases.
4. **Executive Summary:** Provide a short summary which outlines the subject of the attached report and the contents of the analyses. It should be written in a style that is accessible to an informed non-academic audience. This section should be two pages in length, and should offer utility to your internship supervisor(s).
5. **Background and Organizational Overview:** This should include the name of the company or organization, a detailed description of its activities, and the function of the particular department in which you are working. In addition, you should comment on your role as an intern and the consulting project that you intend to undertake, and whether or not the project is part of your internship or in addition to it. State the number of hours worked per week, the number of credits to be earned, where and when you were working, and the sorts of practical skills and tools used. How does an intern fit in and how will your consulting report be used? This section should be two to four pages in length.
6. **Organizational Analysis:** What are the company's main outputs? What seem to be its strengths and weaknesses? Where might it expand – and where might it be falling behind the competition? When analysing the organization in which you worked, you should provide a critical reading of the corporate literature, paying particular attention to their communication plans (internal and external.) This section should be seven to ten pages in length.
7. **Project Engagement Statement and Scope of Work:** Summarize the key organizational strategic or operational concerns or scenarios that you intend to address in your consulting report. This should read as a series of objectives. Then you should itemize how you intend to analyse and make recommendations on these objectives, providing as much detail as possible in terms of timelines, frameworks used, and methods. This should be no more than three to five pages in length and should be based on your mid-point note.

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- 8. Analysis:** Here is the core part of your report. You should offer your findings and analysis using narrative statements, charts and images to relay what you have investigated and how you are interpreting it. You should consult with your faculty supervisor to determine specific approaches that may be most relevant, and refer to the materials covered in the Consulting Methods module taken in the semester prior to your internship. This should be 20 – 25 pages in length.
- 9. Recommendations:** Based on your analysis, what recommendations do you have in light of the project objectives? These recommendations should provide implementation guidance where necessary, as well as timelines and skeletal project plans. You should consult with your faculty supervisor to determine specific approaches that may be most relevant, and refer to the materials covered in the Consulting Methods module taken in the semester prior to your internship. This should be 4-10 pages in length depending on the complexity of the project and the stated objectives.

Appendices

- **Confidentiality Agreements:** *This section is compulsory if confidentiality applies to the report and is indicated on the cover sheet.* Please attach copies or scans of the confidentiality statements pertaining to this report. The report may not be distributed to other parties unless a confidentiality agreement is attached. At a minimum, the faculty supervisor must have access to the report.
- **Supplementary material:** *This section is not compulsory.* Please attach any materials specifically related to your experience – analysis reports, marketing materials, operational standards, etc. that you helped produce, printouts of web pages in which you had input, photographs, etc. These extra materials are considered as separate from the 40/50 pages required for the report itself.
- **Mid-point note:** This was submitted to your faculty advisor five weeks into your internship. This section should be between three to five pages.

Internship Reflection Report

The various sections of the internship reflection report are outlined below. This will be shared only with the faculty supervisor and the internship office.

- 1. Relationship of Internship to Course Material:** In this section, relate your experience in the workplace to the material covered during your International Management studies. You are asked to contextualize your internship experience not only in relation to the practical skills you have learned, but also in relation to theories regarding the role that management and business administration play in society. How did the course material you covered relate to your work? How might one theorize or conceptualize the kind of work you were asked to carry out? Consider how your MSc course material might help you analyse your position in the workplace. Discuss the material's relevance to your work experience. You are expected to make specific connections with and references to material covered in your courses. This section should be ten-twelve pages in length.

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2. **Conclusion:** Here, please detail what you learned from the internship, and provide an overview of the company from your perspective as an MA student soon to be seeking employment. How has your experience in this company had an impact on how you see yourself, any aspiration you may have to work in this industry, and the direction for your future career? This section should be two to four pages in length.

Appendices

- **Informational interviews:** This section involves a critical account detailing an interview of two or more key employees in the company; if possible a person from senior management and a co-worker. You may also interview your immediate supervisor. (If possible, schedule these interviews as you are being hired.) Please see suggested questions in this package. The aim is to get a feel for the career paths of individuals working in the company. How did your interviewees develop their chosen careers? What advice do they have for you? As a conclusion to these interviews, what did you learn? Do you see these individuals as mentors? This section should be **six pages** in length.
- **Weekly journal:** In a sense you are doing some ethnography here, a piece of qualitative research for yourself that you are unlikely to have the time or opportunity to do at other moments during your working life. What are your expectations as you begin? What are you learning? How does your company fit into the field at large, in terms of its competitive strategy and goals, operations and products? Focus on process and, eventually, outcomes. Question your colleagues to gain more insight. Write reflective notes on your experience. This section should be at least **ten pages** in length.

Confidentiality

When preparing your report, please be aware of any confidentiality or non-disclosure agreements you may have signed with your organization. Employers may ask interns to sign confidentiality statements, which may have a bearing on the information you disclose in your internship report and elsewhere. If this is the case, individuals and client corporations may be described rather than named, and projects may be recounted in general terms rather than specific details. Please let your faculty advisor know if a confidentiality statement is required of them as well. Departmental faculty will honor any employer requests for confidentiality within the scope of the law. **Students with this type of agreement are encouraged to discuss any questions that may arise with the Internship Office and/or their faculty advisor** to make sure they fully understand the terms and conditions of the agreement.

Plagiarism

The report and all related documents may be inspired in part by the organization's corporate literature, but the bulk of the project must be the student's own. **Students who draw heavily from other sources without proper citation will be subject to university disciplinary action.**

Library Access

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In addition, students enrolled in masters-level internships benefit from remote access to AUP library databases, but these databases are intended for non-profit educational use and are for the student's personal research only – NOT for research requested by the employer as part of the student's internship duties. Please contact the AUP Library for further clarification: library@aup.edu.

Guidelines for the informational interview

MSIM students pursuing an internship must submit a critical account detailing an interview with two or more key employees, if possible a person from senior management and a co-worker or your immediate supervisor. This account should focus on information supporting the consulting report, reactions to the consulting report or the career paths of individuals working within the organization. This provides an opportunity for you to consolidate information useful in the formulation of your career plans. **This section of the report should be approximately six pages long.**

RECOMMENDED PROCEDURE

1. Call or write directly to request permission to interview your contact. You should inform him or her of the interview's purpose and approximately how much time it will take. Schedule an appointment.
2. Prepare the interview by making a list of questions (see below). Please avoid personal questions.
3. Be on time for the interview. Ask for permission to take notes or record the interview should you wish to do so. If discussing confidential information, make sure that the contact understands the written summary will be read exclusively by members of the AUP community.
4. Within a week following the interview, send a note to your contact to express thanks for his/her time, consideration and ideas. Send him or her a copy of the interview if he or she wishes.
5. It is important to create a written copy of the interview that is informative and interesting, and which clearly sums up the interviewee's responses.

POSSIBLE QUESTIONS FOR INFORMATIONAL INTERVIEWS

Select the questions most appropriate to the person you are interviewing, and/or create some of your own.

1. How did you get involved in this line of work?
2. Are any degrees or qualifications required or recommended for this position?
3. In your opinion, what are some key skills and personality traits needed to succeed?
4. How many hours a week do you work? Is it common to bring work home?
5. How much variety is there in your work? How much specialization?
6. What is a typical day like? A typical week?
7. What are the most difficult problems and decisions you have ever faced? What about weekly decisions/problems?
8. Does this job have any travel obligations?
9. Are there any civic or social obligations that go with this job?
10. Is it easy for someone in this field to move to another location?
11. In your opinion, what is the best thing about this job? The worst?
12. How visible are you in this job?

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13. What trends do you see happening in your field?
14. What is a typical starting salary? What can someone expect to earn after five or six years of experience?
15. Are there ways to “try out” this line of work, i.e. internships, summer jobs, part-time work?
16. What is the supply/demand situation in this field?
17. What do you wish you had known when you began your career?
18. What advice would you offer to a recent graduate interested in working in this field?

Evaluation criteria

- Meeting administrative and academic (learning objectives) requirements.
- Meeting academic writing standards.
- Meeting professional and ethical behaviour expectations.
- Meeting the deadline.

Grading

The internship portfolio is a serious piece of academic work. The importance of the internship does not necessarily correlate to your specific tasks and responsibilities, but rather what you learn about the organization and how you transform what you learn into a thoughtful, reflective piece of research.

A – Excellent. The portfolio demonstrates a comprehensive and solid understanding of the relationship between management theory and how it applies to the organization’s industry. The work presents thoughtful interpretations, well-focused and original insights, and well-reasoned commentary and analysis. The work includes skilful use of resource materials, anecdotes or examples, and clear writing, and contains no grammatical or typographical errors.

B – Good. The portfolio demonstrates a complete and accurate understanding of the relationship between management theory and how it is applied in the organization’s industry. The work presents a reasonable degree of insight and broad levels of analysis. The work reflects competence, but remains at a general or predictable level of understanding. Use of resource materials and examples is appropriate, and writing is clear.

C – Adequate/Fair. The portfolio demonstrates some understanding but remains superficial, incomplete, or expresses some significant errors or weaknesses. Management theory may be used inadequately or inappropriately and arguments lack concrete, specific examples. Writing may appear vague, hard to follow, or loaded with typographical or other technical errors.

D – Unsatisfactory. This portfolio demonstrates a serious lack or error in understanding, and fails to express the most rudimentary aspects of management theory. Sources may be used entirely inappropriately or not at all, and writing is seriously deficient.

F – Failed. Work not submitted by the deadline or indicates plagiarism.

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Cover sheet

(include at the front of the Internship Report)

MSIM STUDENT 4-CR INTERNSHIP – INTERNSHIP REPORT & Portfolio

First name, last name:

Student's ID number:

Internship semester & year:

Number of credits: **4-CR**

I am submitting the assignments in order to obtain credit for my internship at: _____.

Confidentiality:

This report has confidentiality concerns (see confidentiality statement).

This report is open to a variety of interested audiences.

Check-list:

Consulting report (____ pages) including mid-point note (obligatory), and any confidentiality or other supplementary materials (non-obligatory).

Internship report (____ pages) including weekly journal (obligatory) and informational interviews (obligatory).

CV/Resume

Date : _____